

Materials Focused Professional Learning Guide

PURPOSE/MISSION

Teachers deserve high-quality instructional materials and ongoing support to implement those materials. Mounting evidence suggests that providing teachers with access to high-quality, standards-aligned instructional materials and curriculum-based professional learning can result in improvement in student outcomes, making this a research-based continuous improvement strategy. Research has shown that teachers' build a deeper understanding of the student academic standards when they receive professional learning that is based upon the standards-aligned instructional materials with which they are teaching. Standards-aligned curriculum combined with curriculum-focused professional development are associated with statistically significantly higher student performance and educator understanding of academic standards, while providing educators with generic strategies divorced from their curriculum makes it less likely they will apply their learning and impact student achievement ([Taylor et al., 2015](#)).

The Wisconsin Department of Public Instruction aims to improve support for all teachers by ensuring that districts have the information they need to select high-quality instructional materials and to provide professional learning that supports effective implementation of those materials in English language arts and mathematics.

This guide is meant to provide information to school districts so that they can more easily identify providers of **materials-focused professional learning** and make the best choice for their unique, local context.

DISCLAIMERS

This guide only lists providers of professional learning for instructional materials that have been rated as aligned to standards by a third party, non-profit organization (EdReports).

This guide provides basic information, such as contact information and pricing, on providers of a specific type of professional learning, **standards-aligned, materials-focused professional learning**. This guide does not endorse any provider or signal quality of the professional learning; it signals only the type of professional learning.

RELATED RESOURCES

- This guide is intended to be used as an element of a systematic approach to implementing high-quality materials. For guidance on creating a systematic approach, please refer to the Professional Learning for Implementation of High-Quality Materials Guide.
- [High-Quality Instructional Materials and Curriculum-Based Professional Learning as a School Improvement Strategy](#)
- [EdReports](#)

CONTACT US

Updates to this guide will be made annually. See the information below about the process for submitting information for inclusion in this guide.

IMPORTANT VOCABULARY

In Person - A professional learning specialist from the vendor will be physically present to engage in professional learning

Online - Learning is housed on an online portal and can be accessed and used at the participants own pace

Virtual - A professional learning specialist from the vendor will engage in professional learning through virtual tools

Open Education Resources - "...teaching, learning and research resources that reside in the public domain or have been released under an intellectual property license that permits their free use and repurposing by others." The William and Flora Hewlett Foundation

ENGLISH/LANGUAGE ARTS

Product	Professional Learning Vendor	Grades	Page number
ARC (American Reading Company) Core		Grades K-12	
	American Reading Company		10
Amplify ELA		Grades 6-8	
	Amplify		12
Core Knowledge Language Arts (CKLA)		Grades K-5	
	Amplify		12
Developing Core Literacy Proficiencies		Grades 6-12	
	Odell Education		14
EL Education		Grades K-5	
	EL Education		15
	LearnZillion		16
	ANet		17
	TNTP		18
	Teaching Labs		20
	BetterLesson		21

	SchoolKit	22
Engage NY	Grades 6-8	
	Engage NY	23
Expeditionary Learning	Grades 6-8	
	EL Education	15
	LearnZillion	16
	ANet	17
	TNTP	18
	Teaching Labs	20
	BetterLesson	21
	SchoolKit	22
Into Reading	Grades K-5	
	Houghton Mifflin Harcourt	24
Into Literature	Grades 6-12	
	Houghton Mifflin Harcourt	24
LearnZillion Guidebooks	Grades 6-8	
	LearnZillion	26
	Teaching Labs	27
myPerspectives	Grades 6-12	
	Pearson	28

myView	Grades K-5	Pearson	28
Paths to College and Career	Grades 6-12	PCG Education	30
ReadyGEN	Grades K-6	Pearson	28
Springboard English Language Arts Common Core Edition	Grades 9-12	College Board	32
StudySync	Grades 6-12	McGraw Hill	34
Wit and Wisdom	Grades 3-8	Great Minds	36
Wonders	Grades K-5	McGraw Hill	34

MATHEMATICS

Product	Professional Learning Vendor	Grades	Page number
Agile Mind		Grades 9-12	
	Agile Mind		38
Agile Mind Integrated Mathematics		Grades 9-12	
	Agile Mind		38
Agile Mind Middle School Mathematics		Grades 6-8	
	Agile Mind		38
Bridges in Mathematics		Grades K-5	
	The Math Learning Center		40
Carnegie Learning Math Solution		Grades 6-8	
	Carnegie Learning		42
Carnegie Learning Math Solution Integrated		Grades 9-12	
	Carnegie Learning		42
Carnegie Learning Math Solution Traditional		Grades 9-12	
	Carnegie Learning		42
Core Connections		Grade 8	

	CPM Educational Program	44
Core-Plus Mathematics	Grades 9-12	
	McGraw Hill	46
CPM Integrated or Traditional	Grades 9-12	
	CPM Educational Program	44
Discovering Mathematics: Algebra, Geometry, Advanced Algebra	Grades 9-12	
	Kendell Hunt	48
EdGems	Grades 6-8	
	EdGems Math LLC	49
enVision A/G/A		
	Pearson	50
enVision Florida Mathematics	Grades 6-8	
	Pearson	50
enVision Mathematics Common Core	Grades K-5	
	Pearson	50
Eureka Math	Grades K-8	
	Great Minds	52
Illustrative Mathematics	Grades 6-8	
	LearnZillion	54

[McGraw Hill](#) 46

[Kendell Hunt](#) 48

[Mathematics Institute of Wisconsin](#) 55

Into Math Grades 6-8

[Houghton Mifflin Harcourt](#) 56

Into Math Florida Grades K-8

[Houghton Mifflin Harcourt](#) 56

Match Fishtank Mathematics Grades 6-8

[Match Education](#) 58

Math Expressions Grades K-5

[Houghton Mifflin Harcourt](#) 56

Math Techbook Grades 6-8

[Discovery Education](#) 59

Math Techbook Integrated I, II, III Grades 9-12

[Discovery Education](#) 59

Math Techbook Traditional Series Grades 9-12

[Discovery Education](#) 59

Mathematics Vision Project Integrated Grades 9-12

[Open Up Resources](#) 60

Mathematics Vision Project Traditional Grades 9-12

	Open Up Resources	60
My Math	Grades 4-5	
	McGraw Hill	46
Open Up Resources 6-8 Math	Grades 6-8	
	BetterLesson	62
Ready	Grades K-8	
	Curriculum Associates	63
Reveal Math Common Core Edition	Grades 6-8	
	McGraw Hill	46
The Utah Middle School Math Project	Grades 7-8	
	University of Utah Middle School Math Project	64
Zearn	Grades K-5	
	Zearn	65
	ANet	67
	SchoolKit	68
	WestEd	69

PRODUCT:	ARC (American Reading Company) Core	WEBSITE:	ARC Core
VENDOR:	American Reading Company	GRADE LEVELS:	K-5
PURCHASING CONTACT:	Zaidy Reyes-Perkins zaidy.reyes-perkins@americanreading.com	PROFESSIONAL LEARNING CONTACT:	Zaidy Reyes-Perkins zaidy.reyes-perkins@americanreading.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Workshop	Whole-group, hands-on learning experiences, simulations, and practical applications.	In Person	1 day or ½ day	✓	✓	20	\$3,000*
Fishbowl	Various organizational types of coaching and debriefing sessions (demonstration lessons, peer observations, collaborative team coaching).	In Person	60 minutes sessions		✓	5	\$3,000*
Status Checks	Classroom visits where ARC coach, principal, and leadership team observe, collect data, and debrief.	In Person	Up to fifteen 20 minute visits		✓	5	\$3,000*
One-on-One	ARC Coach provides differentiated support to individual teachers.	In Person	Up to eight 30-minutes sessions		✓	5	\$3,000*
Grade Group Meetings	Grade level teams meet to monitor data, edit plans, and/or focus on action steps.	In Person	Up to five 45 minute sessions		✓	20	\$3,000*

Marking Period Levels Review	Levels are reviewed for every student in conjunction with school and district leadership teams.	In Person	Varies		✓	N/A	\$3,000*
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For more information about professional learning services, including customized packages, contact the representative or access the full professional learning planner [here](#).

*Cost per session decreases based on the amount of sessions scheduled.

PRODUCT:	Amplify ELA Core Knowledge Language Arts (CKLA)	WEBSITE:	Amplify: Our Programs
VENDOR:	Amplify	GRADE LEVELS:	K-5 (ELA) 6-8 (CKLA)
PURCHASING CONTACT:	Peter Brenner pbrenner@amplify.com	PROFESSIONAL LEARNING CONTACT:	Peter Brenner pbrenner@amplify.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Initial Training for Instructional Leaders	Understand the main instructional components of the programs and begin an action plan that includes communication timelines and change management strategies.	In Person Virtual	1 day ½ day	✓		Up to 30 Up to 15	See pricing below
Initial Training for Teachers	Learn the foundational elements of the program, including the structure of materials, key lesson elements, and how to deliver specific lesson types successfully. Training is done in grade bands.	In Person Virtual	1 day	✓		Up to 30 Up to 15	See pricing below
Foundational Knowledge Online Courses for Teachers	Educators engage in self-study via online modules. The online modules cover foundational knowledge topics such as program components and design, planning and pacing, instruction practices, and assessments.	Online	As Needed	✓		Per district purchase	See pricing below

Enhancing Observations for Instructional Leaders	Practice identifying key instructional “look fors” in lessons during classroom observations and calibrate with peers using the Observation Tracker.	In Person Virtual	½ day		✓	Varies	See pricing below
Strengthening Sessions	Sessions key learnings relate to core components of the program, planning and pacing, data-driven instruction, instructional best practices, and supporting learners during daily instruction.	In Person Virtual	½ day		✓	In Person: Up to 30 Virtual: Up to 15	See pricing below
Coaching for Instructional Leaders and/or Teachers	Onsite coaching sessions are geared to meet the needs of individual schools and teachers in order to strengthen program implementation.	In Person	1-2 days		✓	Varies	See pricing below
PLC Coaching Sessions for Instructional Leaders and/or Teachers	A flexible, collaborative approach to coaching to support effective program implementation. Participants can choose from a variety of topics to meet their needs.	Virtual	Three 1 hour sessions		✓	Varies	See pricing below

Pricing Options:

- Two Days In Person (consecutive) - \$4,800
- One Day In Person - \$3,200
- Half-day In Person - \$2,500
- One-Day Virtual -\$1,000
- Half-Day Virtual - \$750
- Online - \$300 (10 modules per user)

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	Developing Core Literacy Proficiencies	WEBSITE:	Developing Core Literacy Proficiencies
VENDOR:	Odell Education	GRADE LEVELS:	6-12
PURCHASING CONTACT:	Developing Core Literacy Proficiencies is an Open Education Resources and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Miah Daughtery miah@odelleducation.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing* Support	Max # of Participants	Cost
Developing Core Proficiencies Literacy Program Professional Learning	Participants learn how to use the curricular materials and modules for grades 6-12, with a focus on selecting grade-appropriate complex text, using evidence to support an idea, assessment, and argumentation.	In Person Virtual	2 days	✓		30/facilitator	Beginning at \$16,000

For more information about professional learning services, including customized packages, contact the representative.

*Ongoing support can be developed as needed or desired.

PRODUCT:	EL Education K-5 Language Arts Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	EL Education	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	Ryan Maxwell rmaxwell@eleducation.org	PROFESSIONAL LEARNING CONTACT:	Ryan Maxwell rmaxwell@eleducation.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
District Launch and Capacity Building	A package of services that includes strategic planning for teachers, Leading Curriculum Implementation Institute, Introduction to EL Education Institute, and guided implementation days for leaders.	In Person	10 days total	✓		25	\$35,000
School-Based Face to Face Support	A package of services that includes strategic planning, hybrid coaching days for teachers, and coaching supports.	In Person	13 days total		✓	25	\$36,500
School Based Virtual Support	A package of services that includes coaching for leaders, walkthroughs and PD, virtual PLCs, and Institute participant slot.	Virtual	4 days/ school		✓	25	\$8,500/ school + \$900/person for Institute

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	EL Education K-5 Language Arts Expeditionary Learning	WEBSITE:	LearnZillion: EL Education
VENDOR:	LearnZillion	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	Katherine Morgan katherinemorgan@learnzillion.com	PROFESSIONAL LEARNING CONTACT:	Katherine Morgan katherinemorgan@learnzillion.com

PROFESSIONAL LEARNING OPTIONS

LearnZillion offers professional learning services through [EL Education](#) and [Teaching Lab](#). Please review those options and/or contact the LearnZillion representative for more information.

PRODUCT:	EL Education Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	ANet	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	Both curricula are Open Education Resources and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Romero Hereau rhereau@achievementnetwork.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Full Partnership for Individual Schools: Developing a Strong Instructional Cycle	Partnership which includes: instructional leadership coaching sessions, instructional tools and resources, professional development sessions, and optional interim assessments.	In Person	Throughout school year	✓	✓	Unlimited	\$28,000 + \$5,000 for interims
District/CMO Advising: Building Capacity and Coalitions of Leaders	Short-term support focused on improving quality and coherence of assessments, instructional materials, or professional learning strategy.	In Person Virtual	2 months	✓	✓	Unlimited	\$28,000-35,000/district
District/CMO Advising: Managing Change	Long-term change management support focused on professional learning, communication, logistics, and progress monitoring.	In Person Virtual	6 months	✓	✓	Unlimited	\$59,000/district

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	EL Education Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	TNTP	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	Both curricula are Open Education Resources and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Jessie Dirks jessica.dirks@tntp.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Series 1: Professional Learning on the Science of Teaching Reading for Teachers	After an introductory session that builds a foundational understanding of reading, the scope sequence is organized into six inquiry cycles where teachers will participate in four phases (learning, application and planning, implementation, and reflection). The six inquiry cycles are: Teaching Phonological Awareness, Teaching Phonics and Word Recognition, Building Knowledge and Vocabulary, Cultivating Comfort with Complex Text, Building Reading Fluency, and Supporting Struggling Readers.	In Person Virtual	Intro - 2 days Each Cycle - 1 day + virtual follow-up	✓	✓	Varies	Varies*
Series 2: Professional Learning on the Science of	After an introductory session that builds a foundational understanding of reading, the scope sequence is organized into two inquiry cycles		Intro - 2				

Teaching Reading for Leaders	where leaders will participate in four phases (learning, application and planning, implementation, and reflection). The two inquiry cycles are: Reading Foundational Skills Instruction and Reading/Listening Comprehension Instruction.	In Person Virtual	days Each Cycle - 1 day + virtual follow-up	✓	✓	Varies	Varies*
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* TNTP provides customized support to state and regional education agencies and school systems across the country. As a non-profit working to end educational inequity, TNTP is committed to making its materials accessible to groups of all sizes at a variety of price points. For more information on the cost of and/or process for scheduling these or other customized trainings related to the implementation of EL Education, please reach out info@tntp.org.

PRODUCT:	EL Education Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	Teaching Lab	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	EL Education and Expeditionary Learning are an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Sheena Johnson Lights shenna.lights@teachinglab.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Bootcamps	Training to understand and unpack the EL Curriculum.	In Person	3 days	✓		25	\$12,000
Cycles	A choice of skill specific professional learning to engage in deeper understanding.	In Person Virtual	2 days each	✓	✓	25	\$8,000 per cycle
Lab Leader	On-going training for curriculum leaders.	In Person Virtual	3 days	✓	✓	25	\$12,000 \$115/hour virtual
School Leader Support	On-going training for school level leaders.	In Person Virtual	3 days	✓	✓	25	\$16,000 \$115/hour virtual
Consulting and Coaching Support	On-going support to meet the needs of the district/school.	In Person Virtual	As needed		✓	Varies	\$4,000/ onsite day \$170/hour virtual

For more information about professional learning services, including customized packages, contact the representative.

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

PRODUCT:	EL Education K-5 Language Arts Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	BetterLesson	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	EL Education and Expeditionary Learning are an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Mike Bauer mike.bauer@betterlesson.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost*
Design Workshop	A customized workshop for teachers to engage in vision and goal setting for implementation of curriculum and strategies.	In Person	One Day	✓		25-30	\$4,500
1:1 Coaching	A collaborative coaching process where teachers explore high-impact strategies and practice and evaluate those strategies in a non-evaluative process.	Virtual	Biweekly sessions 30-45 minutes	✓	✓	1 coach to 1 teacher or leader	Price varies based on length of time and personnel
Learning Series	Collaborative and small group learning to dig into instructional best-practices, plan and implement strategies, and build confidence in creating student-centered classrooms.	Virtual	Three two-hour sessions	✓	✓	15-20	\$1,250/session

For more information about professional learning services, including customized packages, contact the representative.

*Volume discounts available

PRODUCT:	EL Education K-5 Language Arts Expeditionary Learning	WEBSITE:	EL Curriculum
VENDOR:	SchoolKit	GRADE LEVELS:	K-5 (EL Education) 6-8 (Expeditionary)
PURCHASING CONTACT:	EL Education and Expeditionary Learning are an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Ethan Mitnick ethan@schoolkitgroup.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
EL Implementation: Leadership Coaching and Support	Learning designed to develop knowledge and understanding of EL curriculum, explore the phases of implementation, identify best practices for instructional delivery, and develop action plans for implementation.	In Person	Recommend 4 day minimum	✓		20	\$18,000
		Virtual					\$12,000
EL Implementation: Teacher Training	Learning designed to develop knowledge and understanding of curriculum and best practices. Can be done in grade-level bands for more specificity.	In Person	Recommend 4 day minimum	✓		30	\$18,000
		Virtual					\$12,000

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Engage NY	WEBSITE:	Engage NY
VENDOR:	Engage NY	GRADE LEVELS:	6-8
PURCHASING CONTACT:	Engage NY is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	David Coffey David.J.Coffey@nysed.gov

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Teacher Kits	Kits designed for teachers to use as they implement Common Core Standards.	Online	As needed	✓	✓	Unlimited	Free
Video Library	Various videos outlining the implementation of the Common Core Standards.	Online	As needed	✓	✓	Unlimited	Free

For additional, updated options for usage and professional learning related to Engage NY materials, please review: [Amplify CKLA](#), [EL Education](#), [Paths to College and Career](#), and [Developing Core Literacy Proficiencies](#).

PRODUCT:	Into Reading Into Literature	WEBSITE:	HMH Literacy Solutions
VENDOR:	Houghton Mifflin Harcourt	GRADE LEVELS:	K-5 (Into Reading) 6-12 (Into Literature)
PURCHASING CONTACT:	Ashley Ahlborn ashley.ahlborn@hmhco.com	PROFESSIONAL LEARNING CONTACT:	Ashley Ahlborn ashley.ahlborn@hmhco.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Getting Started Courses	Courses to teach educators how to use the program including lesson planning and instructional practices. Each course also comes with a Professional Learning Guide.	In Person Virtual	½ day each 2 hours	✓		35	Free*-\$2,800
Follow Up Sessions	Sessions to build upon knowledge in the areas of assessment, differentiation, and digital tools to meet student needs and take full advantage of the program.	In Person Virtual	½ to full day each 1-2 hours		✓	35	Free-\$2,800
Instructional Coaching	Job-embedded instructional coaching personalized to each teacher’s goals. Coaching is student-focused with the purpose of raising student achievement.	In Person Virtual	Full day Varies	✓	✓	Varies	\$2,800 Varies

For more information about professional learning services, including customized packages, contact the representative.

*Some services are complimentary based on materials purchased. HMH Coaching Studio is available with any purchase and to determine overall professional development cost is depending upon specific district needs.

PRODUCT: LearnZillion Guidebooks	WEBSITE: Guidebooks
VENDOR: LearnZillion	GRADE LEVELS: 6-8
PURCHASING CONTACT: Katherine Morgan katherinemorgan@learnzillion.com	PROFESSIONAL LEARNING CONTACT: Katherine Morgan katherinemorgan@learnzillion.com

PROFESSIONAL LEARNING OPTIONS

Teaching Lab provides professional learning for LearnZillion Guidebooks in Wisconsin. Please review [Teaching Lab](#) learning options or contact the LearnZillion representative.

PRODUCT:	LearningZillion Guidebooks	WEBSITE:	Guidebooks
VENDOR:	Teaching Lab	GRADE LEVELS:	6-8
PURCHASING CONTACT:	Katherine Morgan katherinemorgan@learnzillion.com	PROFESSIONAL LEARNING CONTACT:	Sheena Johnson Lights shenna.lights@teachinglab.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Bootcamps	Three-day training to understand and unpack the EL Curriculum.	In Person	3 days	✓		25	\$12,000
Cycles	A choice of skill specific professional learning to engage in deeper understanding.	In Person Virtual	2 days each	✓	✓	25	\$8,000 per cycle
Lab Leader	On-going training for curriculum leaders.	In Person Virtual	3 days	✓	✓	25	\$12,000 \$115/hour virtual
School Leader Support	On-going training for school level leaders.	In Person Virtual	3 days	✓	✓	25	\$16,000 \$115/hour virtual
Consulting and Coaching Support	On-going support to meet the needs of the district/school.	In Person Virtual	As needed		✓		\$4,000/ onsite day \$170/hour virtual

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	myPerspectives ReadyGEN myView	WEBSITE:	myPerspectives ReadyGEN myView
VENDOR:	Pearson	GRADE LEVELS:	myPerspectives (6-8) ReadyGEN (K-6) myView (K-5)
PURCHASING CONTACT:	Kelly Kukull kelly.kukull@pearson.com	PROFESSIONAL LEARNING CONTACT:	Kelly Kukull kelly.kukull@pearson.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Activation	Training designed to investigate materials, understand lesson structure, and learn about differentiation and assessment options.	In Person	1 day	✓		30	See cost structure below 1 day free with \$50,000
MyPearson Training	Tutorials and webinars to assist with various aspects of program implementation and ongoing learning.	Online	As needed	✓	✓	Unlimited	See cost structure below
Implementation Essentials	Deeper training into using best practices, integrating resources, and using resources to inform instruction.	In Person	1 day	✓		30	See cost structure below
Lesson Analysis	Small group sessions to plan, model and debrief a lesson in order to refine teaching practices.	In Person	1 day		✓	6	See cost structure below

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

Coaching	Personalized coaching support to focus on a specific instructional practice or program component.	In Person	Minimum of 2 days		✓	4	See cost structure below
Program Consulting	Tailored support on a specific aspect of instruction or leadership.	In Person	1 day		✓	Flexible	See cost structure below

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

Cost Structure:

1-9 days - \$3,150/day

10-49 days - \$2,990/day

50+ days - \$2,835/day

PRODUCT:	Paths to College and Career	WEBSITE:	Paths to College and Career
VENDOR:	PCG Education	GRADE LEVELS:	6-8
PURCHASING CONTACT:	Chris Hegg chegg@wiley.com	PROFESSIONAL LEARNING CONTACT:	Katanna Conley kconley@pcgus.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Introductory Institute	Intensive introduction to <i>Paths</i> where teachers learn structures, pedagogy, strategies, and high leverage instructional moves.	In Person	2 days	✓		Unknown	Unknown
Follow-Up Seminars	Just-in time support to learn new practices, collaborate with peers, receive customized guidance, and implement upcoming modules.	In Person	3 seminars		✓	Unknown	Unknown
Virtual Coaching	Personalized learning and coaching that provides resources, tools, virtual coaching, and self-paced professional learning activities.	Online Virtual	As needed		✓	Unknown	Unknown
In-Class Coaching for Teachers	Individual and/or group In Person coaching.	In Person	5 days		✓	Unknown	Unknown
Capacity Building for Coaches	Coaching training to support sustainability and ensure program success. Coaches learn structures that help support planning, model	In Person	4 seminars		✓	Unknown	Unknown

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

	lessons, and deliver training in upcoming years.						
Walkthroughs and Support for Leaders	PCG and school leaders will conduct and debrief instructional walkthroughs. PCG will analyze data and report on trends, strengths, and next steps.	In Person	2 observations at each school		✓		

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Springboard English Language Arts Common Core Edition	WEBSITE:	Springboard ELA
VENDOR:	College Board	GRADE LEVELS:	9-12
PURCHASING CONTACT:	Candace Gentry cgentry@collegeboard.org	PROFESSIONAL LEARNING CONTACT:	Candace Gentry cgentry@collegeboard.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Building the Foundation	Workshops and institutes designed to prepare teachers, instructional coaches and administrators on pedagogy and content for successful implementation.	In Person	1-3 days	✓		28	\$4,100-\$7,100
Building Expertise	Various focused workshops to develop participants' knowledge in instruction, assessment, resources, standards, and differentiation.	In Person	1-2 days		✓	28	\$4,100-\$6,200
Building Capacity	Events created to grow and expand the program and the leadership potential of the team.	In Person	1-3 days		✓	Varies	Varies
Online Community	Digital space to connect with colleagues for support and collaboration.	Online	As needed	✓	✓	Unlimited	Free
E-Learning Modules	Online modules to compliment in person professional learning.	Online	As needed	✓	✓	Unlimited	Free

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	StudySync Wonders	WEBSITE:	McGraw Hill Language Arts
VENDOR:	McGraw Hill	GRADE LEVELS:	6-12 (StudySync) K-5 (Wonders)
PURCHASING CONTACT:	Judy Fitzpatrick judy.fitzpatrick@mheducation.com	PROFESSIONAL LEARNING CONTACT:	Judy Fitzpatrick judy.fitzpatrick@mheducation.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Implementation Support	Initial and follow-up sessions designed to introduce and provide continued learning around instructional routines, teaching and planning, assessment, and the student experience.	In Person Virtual	As needed	✓	✓	Unlimited	\$2,500 In Person/ \$500 webinar
Customized Trainings	Trainings specifically designed for the district/school based on context and needs.	In Person Virtual	As needed	✓	✓	Unlimited	\$2,500 In Person/ \$500 webinar
Video Libraries	Videos of master teachers and experts modeling instruction and classroom management.	Online	As needed	✓	✓	Unlimited	Free with purchase
On-Demand Webinars	Webinars from authors and educators on various aspects the resources and effective instruction.	Online	As needed	✓	✓	Unlimited	Free

Embedded Teaching Support	Resources embedded in the teacher's digital experiences. Designed to provide immediate support for content knowledge, instructional practices, and teaching strategies.	Online	As needed	✓	✓	Unlimited	Free with purchase
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For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Wit and Wisdom	WEBSITE:	Wit and Wisdom
VENDOR:	Great Minds	GRADE LEVELS:	K-8
PURCHASING CONTACT:	Quinn O'Malley quinn.o'malley@greatminds.org	PROFESSIONAL LEARNING CONTACT:	Quinn O'Malley quinn.o'malley@greatminds.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Launch Wit and Wisdom	Introduces adopters of Wit and Wisdom to the curriculum's research foundation, learning design, approach to knowledge building and complex texts, and module and lesson components. The session is split into two parts for flexible scheduling.	Virtual	6 hours 2 parts (1 or 2 days)	✓		35	\$2,500
Lead Wit and Wisdom	Builds leaders' understanding of the what and why of Wit and Wisdom and guides leaders to plan and prepare for successful implementation. The session is split into two parts for flexible scheduling.	Virtual	6 hours 2 parts (1 or 2 days)	✓		35	\$2,500
Writing in Wit and Wisdom	Delves into Wit and Wisdom's text-based approach to teaching informative, opinion/argument, and narrative writing. The session is split into two parts for flexible scheduling.	Virtual	6 hours 2 parts (1 or 2 days)	✓	✓	35	\$2,500

Focus on Fluency	Deepens educators' understanding of fluency, its impact on student literacy, and how best to teach it.	Virtual	3 hours		✓	35	\$1,250
Testing and Wit and Wisdom	Deepens educators' understanding of the demands of statewide ELA assessments, research on effective approaches to test preparation, and how Wit and Wisdom prepares students for statewide ELA assessments.	Virtual	3 hours		✓	35	\$1,250
Module and Lesson Study	Takes participants deep into the curriculum's structure and offers practical planning tools and strategies. The session is split into two parts for flexible scheduling.	Virtual	6 hour 2 parts (1 or 2 days)	✓	✓	35	\$2,500

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Agile Mind Agile Mind Integrated Mathematics Agile Mind Middle School Mathematics	WEBSITE:	Agile Mind Math
VENDOR:	Agile Mind	GRADE LEVELS:	9-12 (Agile Mind) 9-12 (Integrated) 6-8 (Middle School)
PURCHASING CONTACT:	Gary Farrar gfarrar@agilemind.com	PROFESSIONAL LEARNING CONTACT:	Gary Farrar gfarrar@agilemind.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Agile Mind Summer Institutes	Learn to use Agile Mind tools, collaborate using common lessons and assessments, and strengthen strategies.	In Person	2-3 days	✓		Unlimited	Free with signed contract
Advisor Services	Customized sessions support teachers and leaders on a successful implementation and to meet needs.	In Person Virtual	As needed	✓	✓	Varies	\$750-3,000/ session
Iterative Video Coaching	A cycle of planning for instruction, video analysis of instruction, refocusing of instruction, and planning for the next component between teacher and coach.	Virtual	4 cycles/ teacher		✓	Varies	\$750-3,000/ session
Webinars	Webinars focused on various topics, either live or pre-recorded, to address ongoing needs and	Virtual Online	As needed		✓	Unlimited	Free

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

	implementation issues.						
Embedded Supports	Online and print supports to assist teachers, as needed and in the moment, on various aspects of program design, instructional strategies, and implementation success.	Online	As needed	✓	✓	Unlimited	\$26.95 if printed

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Bridges in Mathematics	WEBSITE:	Bridges
VENDOR:	The Math Learning Center	GRADE LEVELS:	K-5
PURCHASING CONTACT:	Ashely Dern ashleyd@mathlearningcenter.org	PROFESSIONAL LEARNING CONTACT:	Ashely Dern ashleyd@mathlearningcenter.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Getting Started Workshop	Walk through curriculum materials and explore curriculum through models and strategies.	In Person	1-2 days	✓		30	Free with materials purchase
Open Enrollment Bridges Intervention Workshop	Guidance for an effective implementation for Bridges Intervention. Participants discuss best practices, placement assessments, progress monitoring, and more.	In Person	2 days	✓	✓	50 total from multiple districts	\$250/ person
Open Enrollment Bridges in Mathematics: Facilitator Workshop	A condensed Bridges in Mathematics: Getting Started Workshop covering both grades K-2 and 3-5. Participants will leave with the knowledge and materials necessary to offer workshops in their own district.	In person	3 days		✓	50 total from multiple districts	\$250/ person
Effective Coaching	A 12-week course designed for instructional leaders to increase teacher knowledge and student achievement during implementation.	Online	12 weeks		✓	30 total from multiple districts	\$250/ person

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

Online Bridges Intervention	Course where participants will walk through the structure of Bridges Intervention, placement assessments, progress monitoring, and the resources available in the Bridges Educator Suite.	Online	12 weeks		✓	30 total from multiple districts	\$250/person
Support and Follow-Up	Continued learning and coaching tailored to meet the specific needs of the teachers.	In Person Virtual	Varies 60 min. to full days		✓	Varies	Varies
Leadership Institute	For teachers and leaders to gain the tools to develop and sustain a successful implementation.	In Person	2 ½ days		✓	120 total from multiple districts	\$650/person

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Carnegie Learning Math Solution Carnegie Learning Math Solution Integrated or Traditional	WEBSITE:	Middle School High School
VENDOR:	Carnegie Learning	GRADE LEVELS:	6-8 9-12
PURCHASING CONTACT:	Amy Kellogg akellogg@carnegielearning.com	PROFESSIONAL LEARNING CONTACT:	Kris Hobaugh khobaugh@carnegielearning.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Initial Implementation Workshop	Initial training on curriculum materials including the instructional model and process for planning and pacing.	In Person	2 days	✓		25	\$3,500/day
In Classroom Support	Individual and group coaching to promote effective implementation and student success.	In Person Virtual	Varies		✓	Varies	\$2,500/day
Demonstration Lesson Cycle	Lessons are planned and delivered in conjunction with the classroom teachers. Collaborative observation and debriefing also occur.	In Person	2 day cycles		✓	Varies	\$2,500/day
Leadership Workshop	Designed to provide building and district level leaders the tools and strategies needed to monitor and sustain implementation.	In Person	Up to 3 hours	✓		25	\$2,500

MyPL	A library of video content to provide teachers with support and tips as needed.	Online	As needed		✓	Unlimited	Free
National Institute	A series of keynote speakers and sessions tailored to meet the needs of participants.	In Person	4 days		✓		\$3,000/ person
National Online Implementation Course	Live or on demand training for initial implementation. Provides access to expert trainers and a network of colleagues.	Online	2 hour sessions 4-8 sessions	✓		Unlimited	\$600/school

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	Core Connections CPM Integrated or Traditional	WEBSITE:	CPM Courses
VENDOR:	CPM Educational Program	GRADE LEVELS:	8 (Core Connections) 9-12 (CPM)
PURCHASING CONTACT:	Bruce Brusoe brucebrusoe@cpm.org	PROFESSIONAL LEARNING CONTACT:	Bruce Brusoe brucebrusoe@cpm.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Phase 1: Curriculum	Focus on what teachers will be teaching with an emphasis on mathematical progressions, course structure, and classroom environment.	In Person Virtual	8 days 5 days in person + online	✓*		Unlimited	Included with purchase
Phase 2: Instruction	Focus on how teachers teach by fostering development of effective teaching strategies.	In Person	3 days		✓	Unlimited	Included with purchase
Phase 3: Assessment	Focus on assessment opportunities within the classroom including analyzing data and providing feedback.	In Person	3 days		✓		Included with purchase
Implementation Support Visits	In classroom visits that provide one-to-one support and feedback for classroom teachers.	In Person	2 visits/teacher	✓	✓		Included with purchase
Leadership Workshops	Specifically designed for administrators and coaches to assist	In Person	1-2 days	✓*	✓		Included with

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

	with successful implementation.						purchase
Instructional Coaching for Teachers	Job-embedded coaching focused on student-centered goals and increased student achievement through enhanced classroom practices.	In Person Virtual	Varies		✓	Unlimited	Varies
Instructional Coaching for District Coaches	Specifically designed coaching for district coaches to assist with successful implementation. Offered at regional and national locations.	In Person	Varies		✓	Unlimited	Varies

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

*Teachers and administrators new to a district are welcome to begin the professional learning progression even though the district’s implementation may be beyond the initial implementation.

PRODUCT:	Core-Plus Mathematics Illustrative Math My Math Reveal Math Common Core Edition	WEBSITE:	K-12 McGraw Hill Math Illustrative Math
VENDOR:	McGraw Hill	GRADE LEVELS:	9-12 (Core-Plus) 6-12 (Illustrative) 4-5 (My Math) 6-8 (Reveal)
PURCHASING CONTACT:	Judy Fitzpatrick judy.fitzpatrick@mheducation.com	PROFESSIONAL LEARNING CONTACT:	Judy Fitzpatrick judy.fitzpatrick@mheducation.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Implementation Support	Initial and follow-up sessions designed to introduce and provide continued learning around instructional routines, teaching and planning, assessment, and the student experience.	In Person Virtual	As needed	✓	✓	Unlimited	\$2,500 In Person/ \$500 webinar
Customized Trainings	Trainings specifically designed for the district/school based on context and needs.	In Person Virtual	As needed	✓	✓	Unlimited	\$2,500 In Person/ \$500 webinar
Video Libraries	Videos of master teachers and experts modeling instruction and classroom management.	Online	As needed	✓	✓	Unlimited	Free with purchase

On Demand Webinars	Webinars from authors and educators on various aspects the resources and effective instruction.	Online	As needed	✓	✓	Unlimited	Free
Embedded Teaching Support	Resources embedded in the teacher's digital experiences. Designed to provide immediate support for content knowledge, instructional practices, and teaching strategies.	Online	As needed	✓	✓	Unlimited	Free with purchase

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Discovering Mathematics Illustrative Mathematics	WEBSITE:	Discovering Mathematics Illustrative Mathematics
VENDOR:	Kendell Hunt	GRADE LEVELS:	9-12 (Discovering) 6-12 (Illustrative)
PURCHASING CONTACT:	Ben Alloway BAalloway@kendellhunt.com	PROFESSIONAL LEARNING CONTACT:	Ben Alloway BAalloway@kendellhunt.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Initial Implementation Training	Training to introduce the philosophy and components of the curriculum. Participants will learn via activities, lesson planning, and collaboration.	In Person Virtual	½ or full day	✓		25	\$3,000/day
Observation and Coaching	Classroom observations and focused feedback.	In Person	½ day		✓	25	\$3,000/day
Model Teaching and Coaching	After collaboratively planning a lesson, a teacher models the lesson while others observe. A debrief session is held after.	In Person	Full Day		✓	25	\$3,000/day
Administrator Training	Training focused on providing the skills and tools necessary for instructional leaders to effectively support implementation of materials.	In Person	½ day		✓	25	\$3,000/day
Virtual Q and A	Discuss and ask questions related to the implementation of materials.	Virtual	1 hour		✓	25	\$200/hr

For more information about professional learning services, including customized packages, contact the representative.

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

PRODUCT:	EdGems Math	WEBSITE:	EdGems Math
VENDOR:	EdGems	GRADE LEVELS:	6-8
PURCHASING CONTACT:	Dori Jones dori@edgems.com	PROFESSIONAL LEARNING CONTACT:	Dori Jones dori@edgems.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Online PD Videos	Program embedded videos that show engaging activities, ELL support videos, and implementation training highlight videos.	Online	Varies		✓	Unlimited	Free with program
Early Implementation Training	Initial training focused on program organization, resources for differentiation, assessment, technology, and effective group instruction.	In Person	1 day	✓		Unlimited	Free with subscription to 500+ students
Ongoing Implementation Training	Various different trainings focused on digging deeper into curriculum materials and instructional practices.	In Person	½ or Full-Day		✓	Varies based on need	\$2,800/day \$1,400/half day

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	enVision Florida Mathematics enVision A G A enVision Mathematics Common Core	WEBSITE:	Florida A G A enVision Common Core
VENDOR:	Pearson	GRADE LEVELS:	K-8 (Florida) 9-12 (A G A) K-5 (Common Core)
PURCHASING CONTACT:	Kelly Kukull kelly.kukull@pearson.com	PROFESSIONAL LEARNING CONTACT:	Kelly Kukull kelly.kukull@pearson.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Activation	Training designed to investigate materials, understand lesson structure, and learn about differentiation and assessment options.	In Person	1 day	✓		30	See cost structure below 1 day free with \$50,000
MyPearson Training	Tutorials and webinars to assist with various aspects of program implementation and ongoing learning.	Online	As needed	✓	✓	Unlimited	See cost structure below
Implementation Essentials	Deeper training into using best practices, integrating resources, and using resources to inform instruction.	In Person	1 day	✓		30	See cost structure below
Lesson Analysis	Small group sessions to plan, model and debrief a lesson in order to refine teaching practices.	In Person	1 day		✓	6	See cost structure below

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

Coaching	Personalized coaching support to focus on a specific instructional practice or program component.	In Person	Minimum of 2 days		✓	4	See cost structure below
Program Consulting	Tailored support on a specific aspect of instruction or leadership.	In Person	1 day		✓	Flexible	See cost structure below

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

Cost Structure:

1-9 days - \$3,150/day

10-49 days - \$2,990/day

50+ days - \$2,835/day

PRODUCT:	Eureka Math	WEBSITE:	Eureka Math
VENDOR:	Great Minds	GRADE LEVELS:	K-8
PURCHASING CONTACT:	Quinn O'Malley quinn.o'malley@greatminds.org	PROFESSIONAL LEARNING CONTACT:	Quinn O'Malley quinn.o'malley@greatminds.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Launch <i>Eureka Math</i> for Grades (K-5, 6-12)	This session prepares users to implement <i>Eureka Math</i> successfully in chosen grade span. Educators explore the curriculum to understand how the learning design and lessons build a comprehensive and coherent understanding of mathematics.	Virtual	6 hours	✓		35	\$2,500
Focus on Fluency (K-5, 6-12)	In this session, educators spend most of their practicing fluency exercises. Participants learn more about the curriculum's instructional tools that support students' fluency.	Virtual	6 hours	✓		35	\$2,500
Preparation and Customization (K-5, 6-12)	The purpose of this session is threefold: to empower teachers to discern the decisions inherent in each <i>Eureka Math</i> lesson, to study the curriculum's teaching sequences, and to prepare teachers to customize lessons to meet the needs of their students.	Virtual	6 hours	✓		35	\$2,500

<p>Lead <i>Eureka Math</i> K-12</p>	<p>This session is designed for administrators. It is a balance of study, experiential learning, analysis, and practice. The session covers important topics that will help administrators support successful implementation.</p>	<p>Virtual</p>	<p>2 days</p>	<p>✓</p>		<p>35</p>	<p>\$2,500</p>
<p>Major Work of the Grade Band (K-2, 3-5, 6-8)</p>	<p>Educators already implementing the curriculum deepen their understanding of the fundamental mathematics instruction within and across grade levels. Participants study Problem Sets, analyze teaching sequences, deliver lesson segments, practice fluency activities, and model with mathematics.</p>	<p>Virtual</p>	<p>6 hours</p>		<p>✓</p>	<p>35</p>	<p>\$2,500</p>
<p>Solve Word Problems (K-5, 6-8)</p>	<p>In this session, participants learn how to effectively model and teach word problems by using math drawings. The study and practice of solving word problems further reveals the coherence of the curriculum and how this mathematical model supports student learning across the grades.</p>	<p>Virtual</p>	<p>6 hours</p>		<p>✓</p>	<p>35</p>	<p>\$2,500</p>

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Illustrative Math	WEBSITE:	Illustrative Math
VENDOR:	LearnZillion	GRADE LEVELS:	6-12
PURCHASING CONTACT:	Katherine Morgan katherinemorgan@learnzillion.com	PROFESSIONAL LEARNING CONTACT:	Katherine Morgan katherinemorgan@learnzillion.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Teach and Learn: Foundation	Various sessions designed for teachers, coaches, and administrators focused on effective use of materials and instructional practices.	In Person Virtual	Varies	✓		30	\$4,500/day \$600 /session
Teach and Respond: Extension	Various sessions designed for teachers, coaches, and administrators focused on assessment and meeting the needs of all learners through effective use of materials and instructional practices.	In Person Virtual	Varies		✓	30	\$4,500/day \$600 /session

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Illustrative Math	WEBSITE:	Illustrative Math
VENDOR:	Mathematics Institute of Wisconsin	GRADE LEVELS:	6-12
PURCHASING CONTACT:	Please contact McGraw Hill , Kendell Hunt , or LearnZillion for purchasing options.	PROFESSIONAL LEARNING CONTACT:	Alyssa Holly alyssa.holly@mathinstitutewi.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Teach and Learn: Foundation	Various sessions designed for teachers, coaches, and administrators focused on effective use of materials and instructional practices.	In Person Virtual	Varies	✓		25	\$4,500/day
Teach and Respond: Extension	Various sessions designed for teachers, coaches, and administrators focused on assessment and meeting the needs of all learners through effective use of materials and instructional practices.	In Person Virtual	Varies		✓	25	\$4,500/day
Instructional Academies	Overview of the IM curriculum and its components and routines.	In Person	Two days	✓			\$1,000/person

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	Into Math Into Math Florida Math Expressions	WEBSITE:	HMH Math
VENDOR:	Houghton Mifflin Harcourt	GRADE LEVELS:	6-8 (Into Math) K-8 (Into Math Florida) K-5 (Expressions)
PURCHASING CONTACT:	Ashley Ahlborn ashley.ahlborn@hmhco.com	PROFESSIONAL LEARNING CONTACT:	Ashley Ahlborn ashley.ahlborn@hmhco.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Getting Started Courses	Courses to teach educators how to use the program including lesson planning and instructional practices. Each course also comes with a Professional Learning Guide.	In Person Virtual	½ day 2 hours	✓		35	Free*-\$2,800
Follow Up Sessions	Sessions to build upon knowledge in the areas of assessment, differentiation, and digital tools to meet student needs and take full advantage of the program.	In Person Virtual	½ to full day 1-2 hours		✓	35	Free-\$2,800
Instructional Coaching	Job-embedded instructional coaching personalized to each teacher’s goals. Coaching is student-focused with the purpose of raising student achievement.	In Person Virtual	Full day Varies	✓	✓	Varies	\$2,800 Varies

For more information about professional learning services, including customized packages, contact the representative.

*Some services are complimentary based on materials purchased. HMH Coaching Studio is available with any purchase and to determine overall professional development cost is depending upon specific district needs.

PRODUCT: Match Fishtank	WEBSITE: Match Fishtank
VENDOR: Match Education	GRADE LEVELS: 6-8
PURCHASING CONTACT: Claire Kaplan claire.kaplan@matcheducation.org	PROFESSIONAL LEARNING CONTACT: Claire Kaplan claire.kaplan@matcheducation.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Guides	Online guidance on implementation and use of materials.	Online	Varies	✓	✓	Unlimited	Free
Webinars	Various sessions on topics related to effective implementation.	Online	Varies	✓	✓	Unlimited	Free
Online PD	Guided professional learning on various instructional topics.	Online	Varies	✓	✓	Unlimited	Varies

PRODUCT:	Math Techbook Math Techbook Integrated or Traditional	WEBSITE:	Math Techbook
VENDOR:	Discovery Education	GRADE LEVELS:	6-8 9-12
PURCHASING CONTACT:	Emily Keith EKeith@discoveryed.com	PROFESSIONAL LEARNING CONTACT:	Emily Keith EKeith@discoveryed.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Product Training	Access to online modules, Instructional Inspiration Channel and the DEN Community and Professional Learning Center	Online	Ongoing	✓	✓	Unlimited	Free
Product Training	Initial training on curriculum materials.	In Person	1 day	✓		25	\$2,500/day
On-going Professional Development	Continued, in-depth training on the curriculum materials and its components utilizing tailored methods to drive successful implementation.	In Person	2 Courses 1 day each		✓	25	\$3,000/day
Instructional Support	Job-embedded, differentiated support for teachers, administrators and coaches to support implementation.	In Person	varies		✓	25	\$3,000/day

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Mathematics Vision Project Integrated or Traditional	WEBSITE:	MVP Curriculum
VENDOR:	Open Up Resources	GRADE LEVELS:	9-12
PURCHASING CONTACT:	Dan Lindsay Dan.Lindsay@openup.org	PROFESSIONAL LEARNING CONTACT:	Dan Lindsay Dan.Lindsay@openup.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Teach Like an MVP	Workshop focused on Comprehensive Mathematics Instruction Framework along with other best-practices in math instruction. Teachers will learn to use the Learning-Cycle based lesson design and understand the sequence of modules and topics.	In Person	2 days	✓		25	\$9,000
Just In Time	Further develop teachers' abilities to implement curriculum through modeling and digging deep into modules.	In Person Virtual	2 days/year 4 two-hour session		✓	25	\$4,500/day \$4,000/year
MVP Materials Introduction	Workshop to provide understanding of the sequence of topics and experience teaching with the Comprehensive Mathematics Framework.	In Person	1 day	✓		25	\$4,500
Administrator Implementation Support	Workshop to introduce administrators to the curriculum and how to support a successful	In Person	1 day	✓		25	\$4,500

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

	implementation with teachers, students, and parents.						
Lead Like an MVP	Workshop for personnel supporting teaching in effective implementation. Participants will learn to provide differentiated support for teachers and support effective PLCs.	In Person	2 days		✓	25	\$9,000

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT:	Open Up Resources Math	WEBSITE:	Open Up Math
VENDOR:	BetterLesson	GRADE LEVELS:	6-8
PURCHASING CONTACT:	Open Up Resources Math is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Mike Bauer mike.bauer@betterlesson.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Design Workshop	A customized workshop for teachers to engage in vision and goal setting for implementation of curriculum and strategies.	In Person	1 Day	✓		25-30	\$4,500
1:1 Coaching	A collaborative coaching process where teachers explore high-impact strategies and practice and evaluate those strategies in a non-evaluative process.	Virtual	Biweekly sessions 30-45 minutes	✓	✓	1 coach to 1 teacher or leader	Price varies based on length of time and personnel
Learning Series	Collaborative and small group learning to dig into instructional best-practices, plan and implement strategies, and build confidence in creating student-centered classrooms.	Virtual	Three two-hour sessions	✓	✓	15-20	\$1,250/session

For more information about professional learning services, including customized packages, contact the representative.

PRODUCT: Ready	WEBSITE: Ready Mathematics
VENDOR: Curriculum Associates	GRADE LEVELS: K-8
PURCHASING CONTACT: Joel Burdick JBurdick@cainc.com	PROFESSIONAL LEARNING CONTACT: Joel Burdick JBurdick@cainc.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
New	Launching mathematics curriculum for leaders and teachers.	In Person	6 hrs/ session	✓	✓	Up to 30	\$6,000/site for 4 sessions
Practicing	Strengthening daily mathematics instruction for leaders and teachers.	In Person	6 hrs/ session		✓	Up to 30	\$1,500 per session per site
Advanced	Expanding effective mathematics practices for leaders and teachers.	In Person	6 hrs/ session		✓	Up to 30	\$1,500 per session per site
Tailored Support	Opportunities to enhance and refine learning designed based on implementation goals and educator needs.	In Person	6 hrs/ session	✓	✓	Varies	\$1,500 per session per site

For more information about professional learning services, including customized packages, contact the representative or access the full professional learning catalog [here](#).

PRODUCT:	The Utah Middle School Math Project	WEBSITE:	Utah Math
VENDOR:	University of Utah Middle School Math Project	GRADE LEVELS:	7-8
PURCHASING CONTACT:	The Utah Middle School Math Project is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Maggie Cummings margaritacummings@gmail.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Initial Training	Brief introduction to the materials and their use.	Virtual	3-4 hrs.	✓		Unlimited	Free

PRODUCT: Zearn	WEBSITE: Zearn
VENDOR: Zearn	GRADE LEVELS: K-5
PURCHASING CONTACT: Kelly McCoy kelly@zearn.org	PROFESSIONAL LEARNING CONTACT: Kelly McCoy kelly@zearn.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Implementation Playbook	An Online tool outlining the approach to implementing Zearn Math to ensure all students learn and complete their grade’s math content.	Online	As needed	✓	✓	Unlimited	Free
Curriculum Study	Comprehensive professional development series that offers internalization of materials - including interactive videos with embedded facilitation for every unit. Within each session, teachers collaboratively explore unit-specific ideas, visual representations, and teaching strategies that deepen student learning.	Online	1 hour/ session ~40 sessions		✓	Unlimited	\$2,500/ school
Classroom Implementation	Tailored courses that provide training on resources, reports, and instructional models to setup and sustain strong implementation.	Online In Person	3-4 hours of content	✓		Unlimited	Varies

<p>School Coach and District Advisor Training</p>	<p>Program designed to support a successful implementation by building expertise to lead cycles of planning, observations, and coaching at the classroom, school, and district level.</p>	<p>In Person + Virtual</p>	<p>3.5 days total</p>		<p>✓</p>	<p>Unlimited</p>	<p>Varies</p>
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PRODUCT: Zearn	WEBSITE: Zearn
VENDOR: ANet	GRADE LEVELS: K-5
PURCHASING CONTACT: Zearn is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT: Romeo Hereau rhereau@achievementnetwork.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
District Team Coaching	Coaching in efforts to increase student achievement. Customized and can include: summer planning, data check-ins with teams and coaches, classroom and PLC observations.	In Person Virtual	Varies	✓	✓	Unlimited	Starting at \$25,000
Leadership Team Coaching	Coaching for leadership teams in their efforts to implement curriculum. Customized and can include: summer planning, data check-ins, classroom and PLC observations and planning.	In Person Virtual	Varies	✓	✓	Unlimited	Starting at \$18,000
Full Partnership for Individual Schools: Developing a Strong Instructional Cycle	Partnership which includes: leadership coaching sessions, standards-aligned tools and resources, professional development sessions, and optional interim assessments.	In Person	Throughout school year	✓	✓	Unlimited	\$28,000 + \$5,000 for interims

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PRODUCT:	Zearn	WEBSITE:	Zearn
VENDOR:	SchoolKit	GRADE LEVELS:	K-5
PURCHASING CONTACT:	Zearn is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Ethan Mitnick ethan@schoolkitgroup.com

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
Zearn Implementation: Leadership Coaching and Support	Learning designed to develop knowledge and understanding of Zearn curriculum, explore the phases of implementation, identify best practices for instructional delivery, and develop action plans for implementation.	In Person	Recommend 4 day minimum	✓		20	\$18,000
		Virtual					\$12,000
Zearn Implementation: Teacher Training	Learning designed to develop knowledge and understanding of curriculum and best practices. Can be done in grade-level bands for more specificity.	In Person	Recommend 4 day minimum	✓		30	\$18,000
		Virtual					\$12,000

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PRODUCT:	Zearn	WEBSITE:	Zearn
VENDOR:	WestEd	GRADE LEVELS:	K-5
PURCHASING CONTACT:	Zearn is an Open Education Resource and can be found at the website above.	PROFESSIONAL LEARNING CONTACT:	Bob Rosenfeld rosenf@wested.org

PROFESSIONAL LEARNING OPTIONS

Title of Service	Description	Method	Duration	Initial Support	Ongoing Support	Max # of Participants	Cost
District-Wide Planning	Leadership training on the Zearn Math Implementation Playbook and providing support to set up systeming of year long learning and routine building.	In Person Virtual	1-2 days 2 hour sessions over time	✓		40 60	\$3,500 + travel
Orientating School Teams	Orientation to Zearn materials, reports, and classroom models and routines.	In Person Virtual	1-2 days 2 hour sessions over time	✓		40 60	\$3,500 + travel
Analyzing Implementation Data	Collaboration with leadership to engage in walkthroughs and identify, measure, and provide feedback on implementation progress at each phase of implementation.	In Person Virtual	1 day 2 hour sessions	✓	✓	5 10	\$3,500 + travel \$875/ session
Ensuring Inclusive and Accessible Learning	Training and support around the framework incorporating Universal Design for Learning (UDL). Training also includes how to use technology features and build a culture	In Person Virtual	1 day 2 hour sessions	✓	✓	40 60	\$3,500 + travel \$875/ session

MATERIALS FOCUSED PROFESSIONAL LEARNING GUIDE (UPDATED MAY 2020)

	committed to including and diversity.						
Designing Action Plans	Collaboration with leadership to create and execute action plans based on data and needs to support ongoing implementation.	In Person Virtual	1 day 2 hour sessions		✓	5 10	\$3,500 + travel \$875/ session

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