

WI USDA Foods Direct Diversion Pound Management			
Pounds Management Option	School Food Authority (SFA) Action	Fees to Consider	Resources
Menu Planning and Forecasting	<ul style="list-style-type: none"> Adjust planned menu to ensure carryover pounds from SY 2019-20 are used by November 30 Review SEPDS for current product options Repackage end-product on-site at SFA Forecast for utilization of SY 2020-21 pounds 	Additional labor and materials costs	<ul style="list-style-type: none"> SEPDS SY 2020-21 CARES Act Funds School Nutrition Association (SNA) COVID-19 Thought Starters Network with other Food Service Directors
Network with Processor/Broker/Distributor	<ul style="list-style-type: none"> Call or email distributor and/or broker Discuss option to draw-down pounds (ex: new product options to meet current menu needs) 	Processing cost of options	<ul style="list-style-type: none"> Eligible Processors Contact List SY2020-21 Reference your distribution and prime vendor contracts. Contact your commercial distributor.
Network with Other SFAs	<ul style="list-style-type: none"> Contact SFAs in your coop, buying group, or other local SFAs participating in Direct Diversion to swap/transfer pounds Contact distributor for other known direct diversion SFAs 	Negotiated between parties	<ul style="list-style-type: none"> Participating SFAs List SY 2020-21 Reference your distribution and prime vendor contracts. Contact your commercial distributor.
Transfer or Donate Inventory and/or Pounds	<ul style="list-style-type: none"> Locate another SFA recipient, Child Nutrition Program participant, or charitable organization Contact commercial distributor to divert products to another SFA, CNP participant, or charitable organization 	<ul style="list-style-type: none"> Negotiated between parties Additional delivery fees may apply 	<ul style="list-style-type: none"> Transfer guidance Contact your commercial distributor <p>Note: SFAs cannot charge for the entitlement value or make profit on the transfer of USDA Foods.</p>

Contact DPISNUSDAFoods@dpi.wi.gov if you have questions, or would like to share successful pound management strategies.