

Welcome!

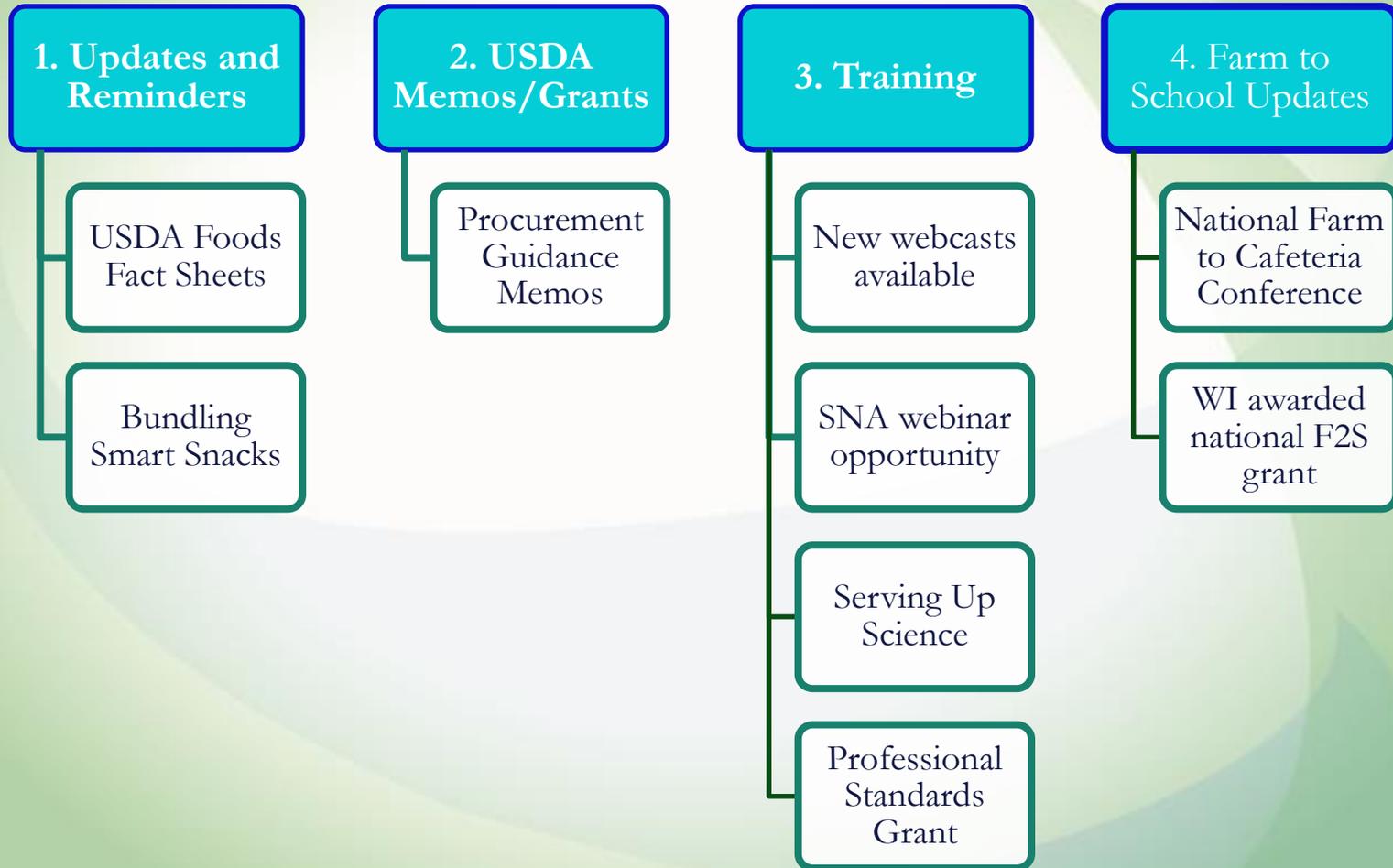
- We will begin at 2 p.m.
- You are welcome to print a copy of the power point prior to today's presentation from our webpage at
- <http://dpi.wi.gov/school-nutrition/training/whats-new>
- If you will be using a phone connection and either a laptop or PC computer with a speaker and/or microphone, make sure the **computer speaker and microphone in the toolbar are turned off**. If they aren't, you will hear feedback.
- If listening via your computer speakers, you'll need earphones plugged into the audio jack.
- If you are calling via telephone, please mute your line by pressing **"*6"**
- Thank you for your patience. The presentation will begin shortly.

What's New With School Nutrition



December
2015

Agenda



USDA Fact Sheets

- When crediting brown box food items you can rely on the USDA Fact Sheet and do not need supplemental CN labels or a PFS.

<http://dpi.wi.gov/school-nutrition/usda/product-information>

USDA Brown-Box Foods: Product Information and Update

- **Brown-box Facts Sheets** (USDA website) for Schools and Institutions
- [USDA Food Specifications: Frequently Asked Questions](#)

Smart Snacks Reminder

- Smart Snacks categories: entrées, snacks/sides, beverages
 - No category for a meal, snack pack of multiple items, etc.
- If selling a snack pack or bagged meal (e.g., right after school for athletics and other activities):
 - Determine that each food item is compliant with appropriate category requirements (entrée, snack/side, beverage)
 - Price the items individually (a la carte)
 - Example: bottled water \$1.00, fruit \$0.75, sandwich \$1.75

Procurement Memo

The USDA has issued several procurement related memorandums in the past few months.

In November we discussed the following memos.

- **SP 01-2016 Procuring Local Meat, Poultry, Game, and Eggs for Child Nutrition Programs**
- **SP 02-2016 Questions and Answers on the Transition to Implementation of 2 CRF part 200**

Procurement Memo

(SP 03-2016)

SP 03-2016 Procurement Standards and Resource Management Requirements related to Franchise Agreements

- This memorandum seeks to clarify the regulatory requirements related to awarded franchise contracts.
- While it may be possible to sell the products of a franchise (example pizza hut, subway, or dominos), those products must be competitively procured from among competitively solicited franchises.
- Schools considering franchise agreements should consult DPI prior to procuring and entering into this kind of agreement.

Procurement Memo

(SP 04-2016)

SP 04-2016 Local Agency Procurement Reviews SY 2015-2016

- This memorandum seeks to clarify the regulatory requirements related to AR procurement questions.
- This memorandum provides guidance on State agency oversight of Program operator procurement procedures while FNS is currently developing a Local Agency Procurement Review Tool to aid State agencies.
- This tool will be pilot tested to determine effectiveness in SY2015-2016.
- Wisconsin has been selected to be a testing site.

Procurement Memo

(SP 12-2016)

SP 12-2016 Guidance on Competitive Procurement Standards for Program Operators

- This memorandum seeks to clarify the regulatory requirements related to reviewing and approving SFA awarded contracts used for purchasing of goods and services.
- These standards ensure that program operators conduct procurement transactions in accordance with governing regulations and in a manner that facilitates full and open competition.
- Management evaluations conducted in fiscal year 2015 revealed a number of issues, primarily which State agencies have been approving contracts for awards that contained unallowable cost provisions (i.e., incentives, investments, and value-added or overly responsive bids/offers) and/or failed to consider cost as the primary evaluation factor.

New Webcasts on SNT Website

- Preparing for your Administrative Review
 - General Information
 - Meal Pattern and Nutrition Quality
 - Meal Access and Reimbursement

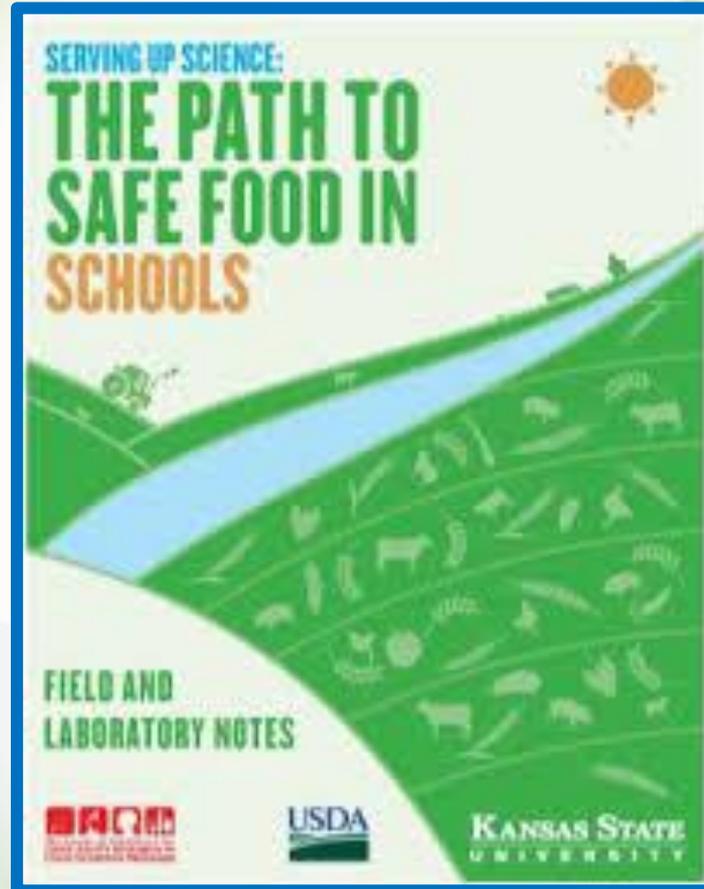
SNA Webinar Opportunity

- Media 101: Best Ways to Work with the Media
- Wednesday, December 9 1:00pm CST

To register, visit:

<https://attendee.gotowebinar.com/register/7878425594867522050>

Serving Up Science



April 4-8

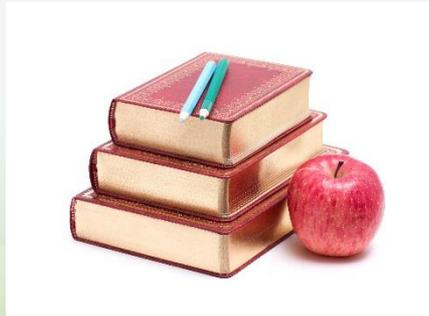
June 6-10

August 1-5

[Click here for SUS Survey](#)

USDA Professional Standards Training Grant

- GOALs – Goal Oriented Achievement Learning skills
- Spanish First
- Peer-to-Peer training



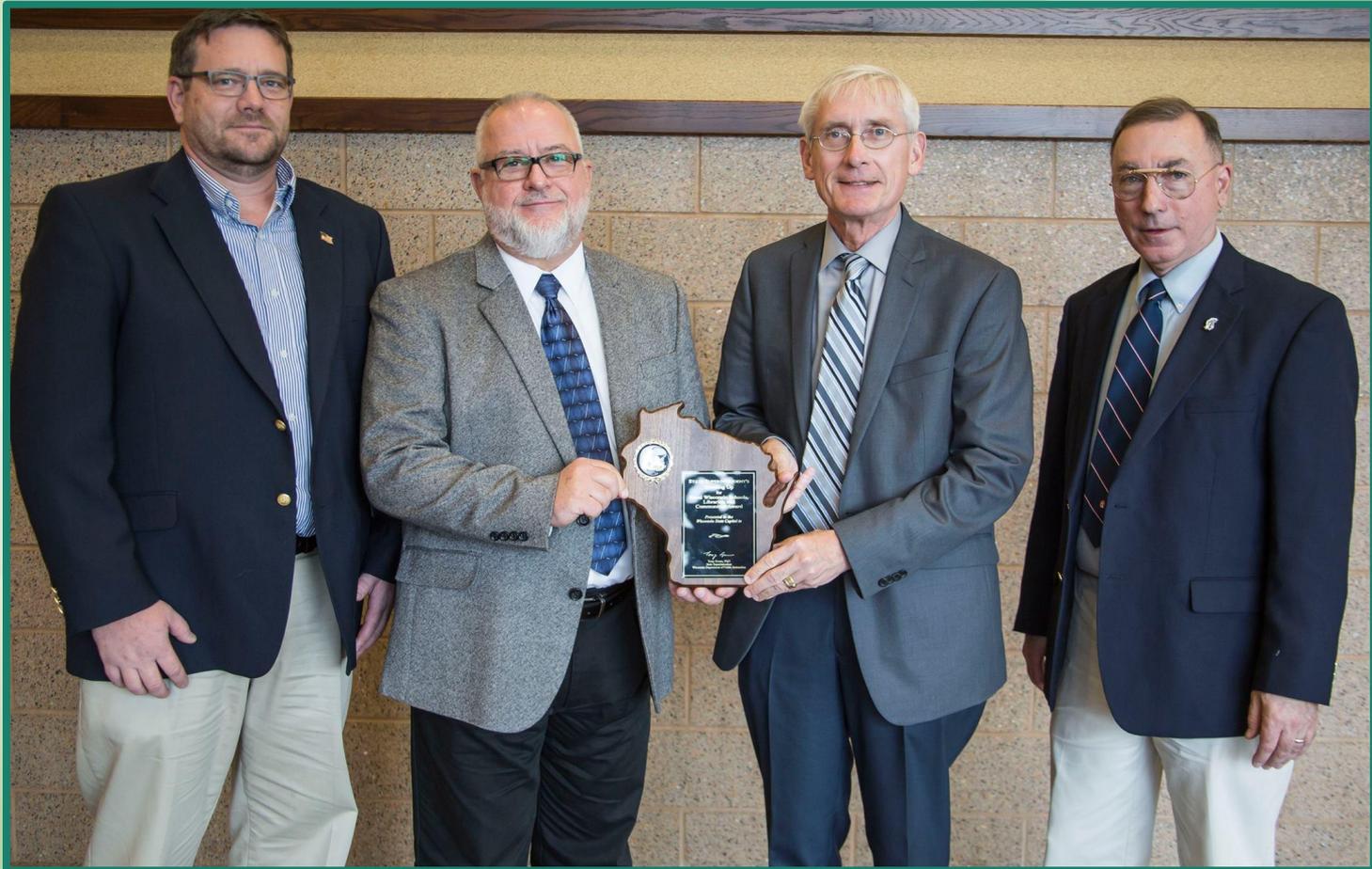
Team Up for School Nutrition



Standing Up for Rural Wisconsin

- Hunger Initiative Feeds People, Empowers Youth — Unity School District, Balsam Lake
- Early Learning and Language Project — Bloomer School District
- The Food Court — Galesville-Ettrick-Trempealeau School District
- Sharing Supper Feed and Read — Endeavor Elementary School, Portage Community School District
- Ecovim Digester Project — Sparta Area School District
- Agriculture Food for All — Stratford School District
- Three Lakes School Fab Lab — Three Lakes School District

Standing Up for Rural Wisconsin Award Winner



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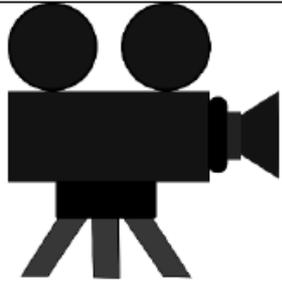
Standing Up for Rural Wisconsin Award Winner



Farm to School Updates



- **SAVE THE DATE!**
 - The 8th National Farm to Cafeteria Conference will be in Madison June 2-4, 2016!
 - <http://www.farmentoschool.org/our-work/farm-to-school-cafeteria-conference>



The Wisconsin Farm to Cafeteria Video Project

Calling all WI Farm to Cafeteria partners – students, teachers, food service professionals, farmers, and community partners!!

We want to showcase all of the amazing farm to cafeteria work in Wisconsin at the [2016 National Farm to Cafeteria Conference](#), June 2-4, 2016 in Madison, WI, and **WE NEED YOUR HELP!**

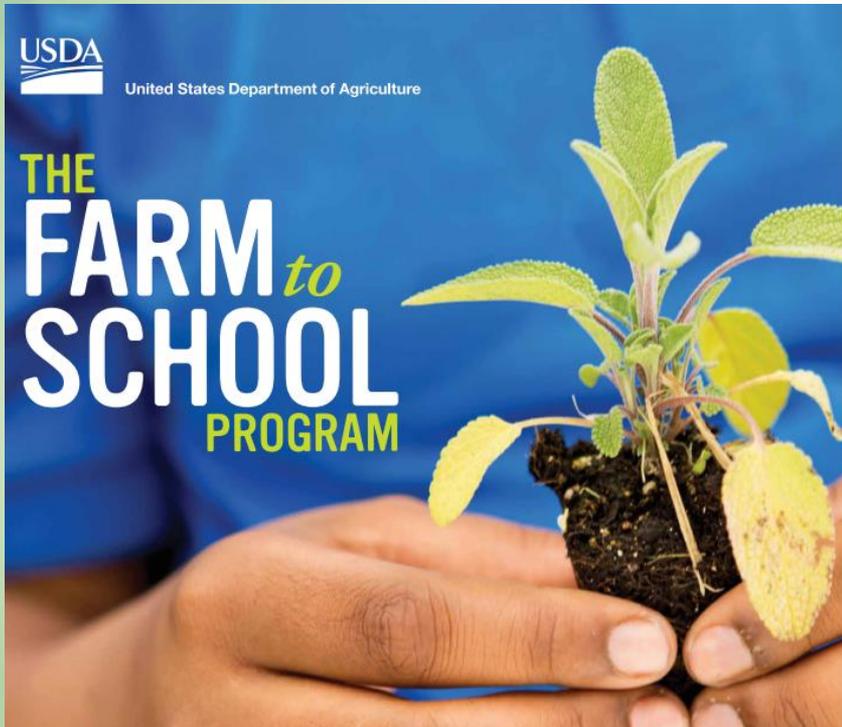
Pull out your camera, tablet, or smart phone and record a short video (2 minutes or less) describing and illustrating the great farm to cafeteria work that you are doing! Just three steps separate you and your favorite farmer, school, hospital, college or organization from being featured at the National Farm to Cafeteria Conference.

1. **Film** your favorite farmer delivering local squash, food service staff filling the salad bar with lettuce from their hospital garden, students singing about vegetables, or however YOU do farm to cafeteria.
2. **Interview** a farm to cafeteria champion or two about how farm to cafeteria impacts your school, institution, and community. Use the questions below to help get the juices flowing.
 - What does WI Farm to Cafeteria mean to you?
 - Why do you love farm to school?
 - How does WI Farm to Cafeteria impact your school or community?
3. **Submit** film footage to Beth Hanna at beth@communitygroundworks.org by Jan. 15, 2016.

We hope to see your farm to cafeteria project on the big screen in June!

Questions? Contact Beth Hanna at beth@communitygroundworks.org or 608-240-0409.

Farm to School Updates, Cont.



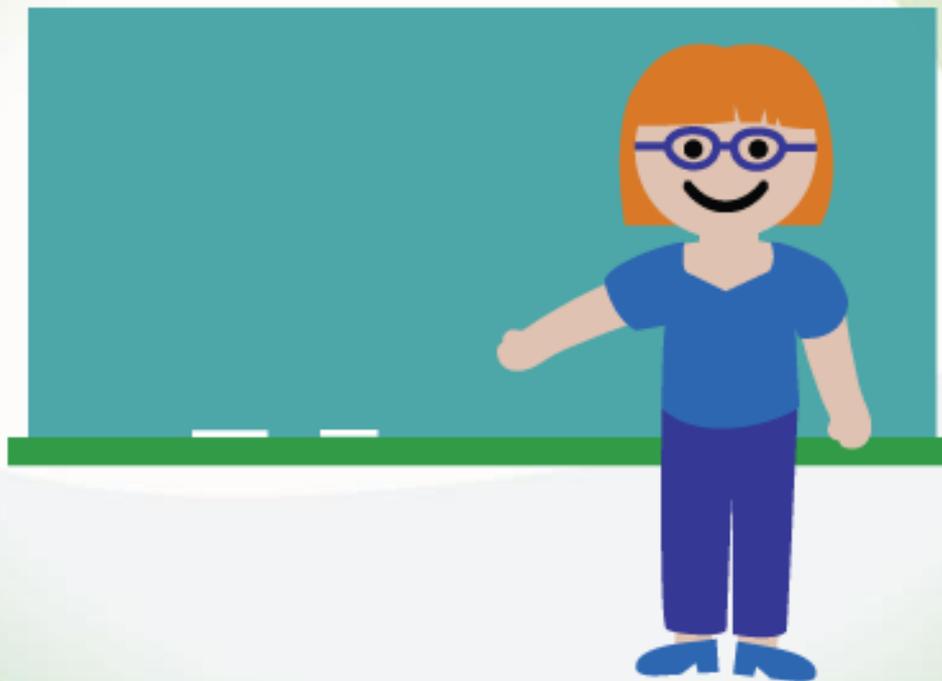
- DPI was awarded \$97,100 through USDA's F2S Grant program in November!
- The objective is to increase the amount of traditional and local foods served through child nutrition programs.

Farm to School Updates, Cont.

- Three Bureau of Indian Education (BIE) schools in the state will receive targeted technical assistance on topics such as:

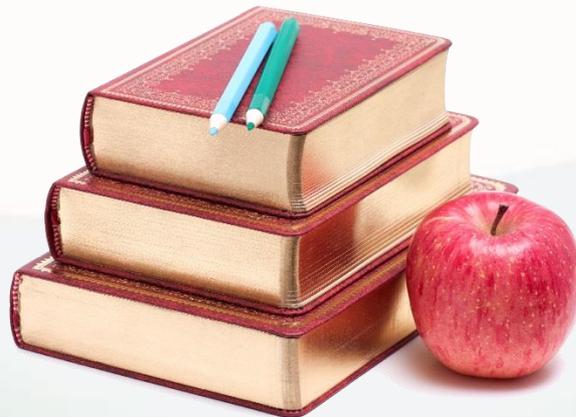
- Recipe development and analysis
- Maximizing USDA Foods purchases
- Utilizing the DoD Fresh Program
- Establishing and maintaining school gardens
- Competitive Procurement of local foods

Questions?



Thanks for Participating

- Next *What's New with School Nutrition*
– Tuesday, January 12th at 2:00pm



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Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339; or (800) 845-6136 (Spanish).

USDA is an equal opportunity provider.